

NA RSU - USA Installation & Field Maintenance

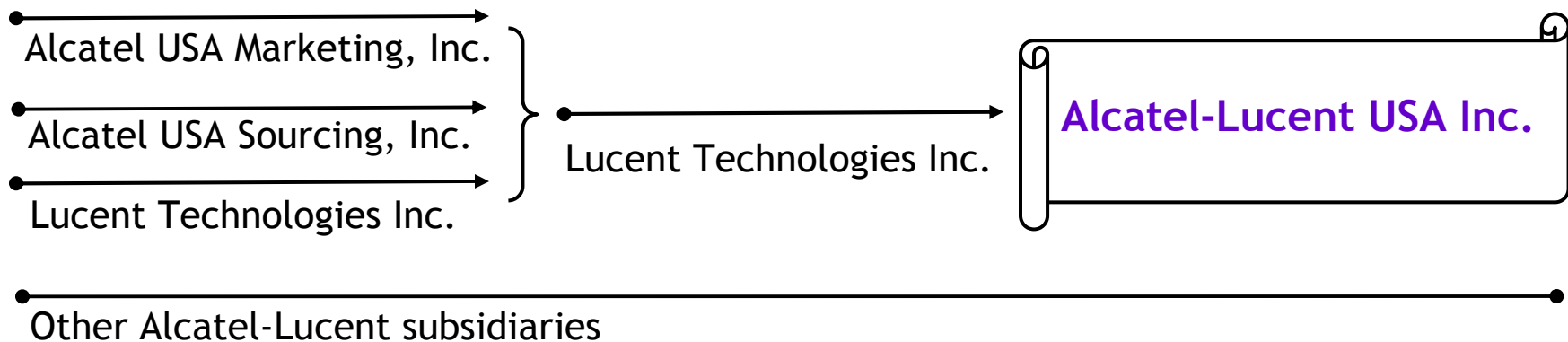
October 2008

Alcatel-Lucent Legal Entity Consolidation in USA

CURRENT

- Alcatel USA Marketing, Inc.
- Alcatel USA Sourcing, Inc.
- Lucent Technologies Inc.
- Other Alcatel-Lucent subsidiaries

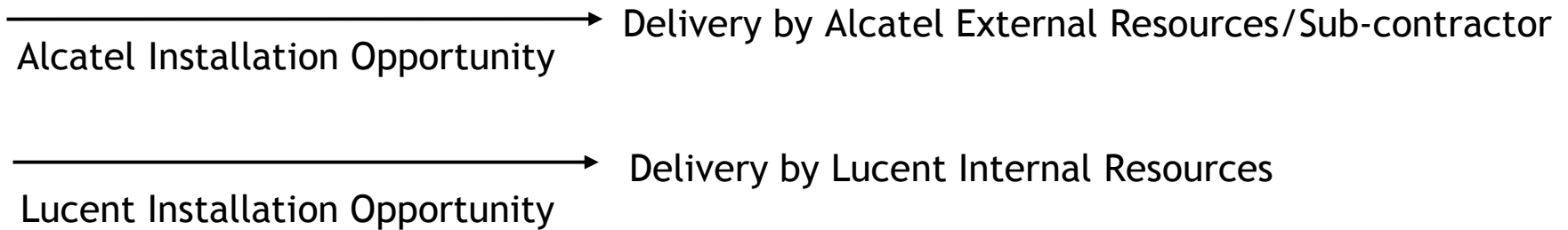
NEW*



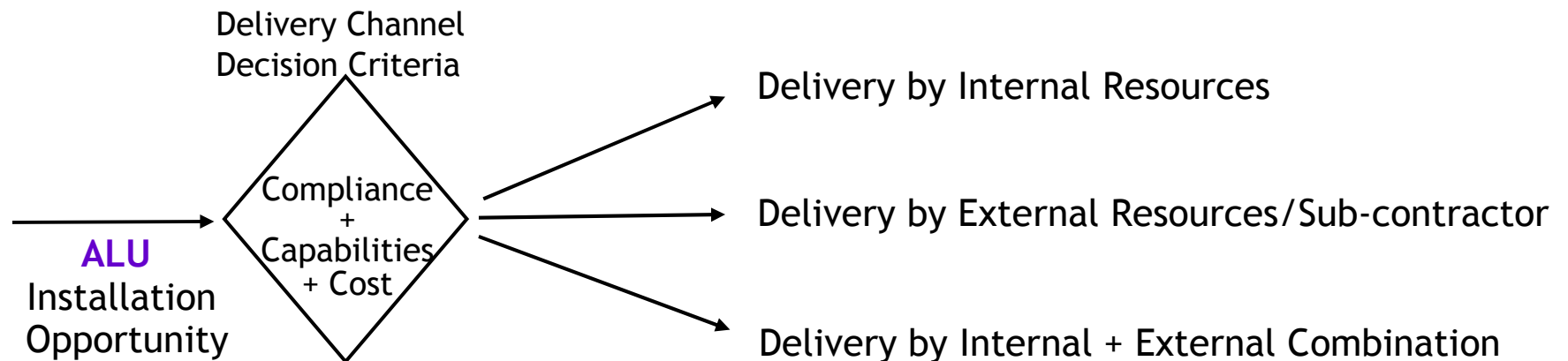
*To be effective on or about Nov. 1, 2008 as a result of the USA legal entity consolidation

USA Installation - Services Delivery Models

CURRENT Delivery Processes



NEW Delivery Process*



*New Process to be effective on or about Nov. 1, 2008 associated with the USA legal entity consolidation